

Questions/Responses to MSHN SUD RFI

QUESTION: Does the payment agreement include the current patients that the provider is seeing?

ANSWER: Providers are expected to accept reimbursement amounts noted in MSHN's regional rate schedule unless some other agreement is reached ([Contracts & Rates - Mid-State Health Network \(midstatehealthnetwork.org\)](#)).

QUESTION: *All interest submissions should include; description of provider's sustainability plan for new service sites. May this include expansion of existing service site?*

ANSWER: This is at the provider's discretion. The provider should respond and propose the services and supports they can maintain quality and capacity for.

QUESTION: *Under policy/procedure for "Substance Use Disorder Service Provider Procurement"... willing to accept contract terms, price and performance expectations, oversight activities. What is included with performance expectations and oversight activities?*

ANSWER: [Standards and Monitoring tools can be reviewed at the link to the MSHN website; Quality Assurance and Performance Improvement \(Site Reviews\) - Mid-State Health Network \(midstatehealthnetwork.org\)](#).

QUESTION: Is there a requirement as to how many SUD clients per week a provider must see?

ANSWER: There is no minimum number requirement of clients seen in a given week.

QUESTION: Is it expected that a provider write for all three LOC's?

ANSWER: No. Providers can propose the ASAM Level of Care that they can adequately support for the county.

QUESTION: Is it expected that a provider offer services in both counties?

ANSWER: No. Providers can propose services in one or both counties.

QUESTION: How is MSHN evaluating the RFI's?

ANSWER: RFI's will not be evaluated but will be used to develop an RFP that will contain the evaluation elements.

QUESTION: What is the process after the RFI's are submitted?

ANSWER: MSHN will evaluate the number of interested providers for each county and then determine if an RFP is appropriate.

QUESTION: What is the FOIA process for other organizations RFI's?

ANSWER: FOIA processes apply to MSHN as an organization which can be found on our website at:
https://midstatehealthnetwork.org/application/files/4915/9915/5127/GM_FOIA.pdf

QUESTION: How many awards will be provided per county/LOC?

ANSWER: The number of awards will depend on the number of interested providers and the levels of care being proposed.

QUESTION: Can you define supportive documentation, are there examples from previous RFI's?

ANSWER: Supportive documentation may be included by a provider to demonstrate their interest in providing the services indicated and in the specific locations identified, i.e., current service location information, current SUD licensing.

QUESTION: The RFI was not definitive but did lead me to believe that MSHN is not looking providing startup funding for the first year or so.

ANSWER: The following language is included in MSHN's RFI under General Expectations states:

- Interested provider has sufficient staff currently available and credentialed to be able to provide the services being sought, or in the alternative identify an expected timeframe of acquiring qualified staff;
- Interested Provider currently has the financial capacity to establish or expand existing service locations in the identified counties to provide the services being sought;

QUESTION: I would really like to talk to you about the requirements you are looking for and see if we are a good fit for each other.

ANSWER: The RFI interest submission is a request for an interested provider agency, it is not intended for independent/individual practitioners/clinicians. The full RFI can be found on the MSHN website at this link: [MSHN Issues RFI to Seek SUD Providers in Montcalm & Isabella Cos. - Mid-State Health Network \(midstatehealthnetwork.org\)](https://www.midstatehealthnetwork.org/MSHN-Issues-RFI-to-Seek-SUD-Providers-in-Montcalm-&Isabella-Cos.-Mid-State-Health-Network)